

At Everbright Sun Hung Kai, we serve with professional integrity. More than a claim, this describes the way we do business. A subsidiary of Everbright Securities Company Limited (SSE: 601788, HKEX: 6178), with Sun Hung Kai & Co Limited (HKEX: 86) as its substantial shareholder, Everbright Sun Hung Kai offers a full-fledged financial platform that provides excellent cross-border and world-class financial products, and superior solutions for our clients. As one of the leading financial institutions with a solid foundation and history of excellence since 1969, Everbright Sun Hung Kai operates four core businesses, Wealth Management and Brokerage, Corporate Finance and Capital Markets, Asset Management, and Investment and Financing, serving individual, corporate and institutional clients in Hong Kong, Macau, Mainland China and the U.K.

Our all rounded product and service suite, and our solid track record of delivering a steady return on equity while being committed to staff development, present enormous prospects for talents.

Now an exciting opportunity has arisen for a high-calibre professional to join our dynamic team for a rewarding career:

Assistant Vice President / Vice President, Investment Specialist (Insurance)

Ref: IS/WM/IN

Responsibilities

- Assist Wealth Management department to drive insurance business of Annuity, Endowment, Critical Illness, Medical, U Life, MPF and all related products on the Company platform
- Work closely with Product Development and Sales Training team to get the latest product and regulatory updates and align sales direction with the company's overall business strategy
- Equip frontlines sales with required competencies including product knowledge, sales skills, compliance knowledge, etc. and accompany the sales to attend client meetings when required
- Work with sales support teams to ensure all transactions are in compliance with internal control procedures and regulatory requirements
- Provide sales updates to management on a regular basis

Requirements

- Degree holder preferably in Business, Economics or related discipline
- Minimum 5 years' relevant sales experience, sales experience in other investment products (e.g. Mutual Funds, Structured Product, etc) an advantage
- Holder of SFC and CIB licences
- Sound knowledge of various insurance products
- A good team player with strong leadership, influencing, interpersonal and presentation skills
- Good command of MS Office applications, Bloomberg and MorningStar
- Good command of both written and spoken English and Chinese

We offer a competitive remuneration package to the right candidate. If you are interested in the post, please send your resume together with your **present and expected salaries** through online application by clicking the "QUICK APPLY" button.

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For more information about our company, please visit www.ebshk.com.

We are an equal opportunity employer and welcome applications from all qualified candidates. All applications will be treated in the strictest confidence. Personal data provided will be used for recruitment purposes only. The job applicant will assume all or any risks arising out of or in connection with the job application transmission process prior to our actual receipt of the same including but not limited to accidental or unauthorized loss or disclosure of personal information, to which we will not be responsible in any way.

Under the Personal Data (Privacy) Ordinance, you may request access to, and / or correction of your personal data in relation to your application. If you wish to do so, please email to hr@ebshk.com.