

At Everbright Sun Hung Kai, we serve with professional integrity. More than a claim, this describes the way we do business. A subsidiary of Everbright Securities Company Limited (SSE: 601788, HKEX: 6178), with Sun Hung Kai & Co Limited (HKEX: 86) as its substantial shareholder, Everbright Sun Hung Kai offers a full-fledged financial platform that provides excellent cross-border and world-class financial products, and superior solutions for our clients. As one of the leading financial institutions with a solid foundation and history of excellence since 1969, Everbright Sun Hung Kai operates four core businesses, Wealth Management and Brokerage, Corporate Finance and Capital Markets, Asset Management, and Investment and Financing, serving individual, corporate and institutional clients in Hong Kong, Macau, Mainland China and the U.K.

Our all rounded product and service suite, and our solid track record of delivering a steady return on equity while being committed to staff development, present enormous prospects for talents.

Now an exciting opportunity has arisen for a high-calibre professional to join our dynamic team for a rewarding career:

Assistant Vice President, Sales Training

Ref: AVP/ST/IN

Responsibilities

- Assist in designing, implementing and conducting in-house training programs
- Conduct analysis of training needs to identify the training gap, identify training needs and recommend feasible solutions
- Develop core training delivery competency to complement existing technical skills
- Evaluate the effectiveness of the training programs and propose the improvement areas
- Maintain effective communication channels and feedback to departments
- Source internal and external training resources with specific expertise in delivery of particular programs / business training solutions
- Participate in recruiting and training Investment Consultant Trainees
- Ensure all training activities are documented properly
- Monitor online training record system

Requirements

- Degree holder or equivalent in any discipline, preferably in Finance, Business Administration or Economics
- Minimum 5 year's relevant experience in training and coaching, experience in providing frontline (e.g. Sales) training in banking or financial industry is preferred
- Holder of HKSI LE papers, IIQE, CFP or FChFP equivalent is preferred
- Sound knowledge of investment and insurance / MPF products
- Strong interpersonal, communication and presentation skills
- A good team player and able to work under pressure and work independently
- Proactive, strong sense of responsibility
- Proficiency in MS Office applications and database management
- Good command of both written and spoken English and Chinese

We offer a competitive remuneration package to the right candidate. If you are interested in the post, please send your resume together with your **present and expected salaries** through online application by clicking the "QUICK APPLY" button.

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For more information about our company, please visit www.ebshk.com.

We are an equal opportunity employer and welcome applications from all qualified candidates. All applications will be treated in the strictest confidence. Personal data provided will be used for recruitment purposes only. The job applicant will assume all or any risks arising out of or in connection with the job application transmission process prior to our actual receipt of the same including but not limited to accidental or unauthorized loss or disclosure of personal information, to which we will not be responsible in any way.

Under the Personal Data (Privacy) Ordinance, you may request access to, and / or correction of your personal data in relation to your application. If you wish to do so, please email to hr@ebshk.com.