

EBSHK Private is a signature brand of Everbright Sun Hung Kai dedicated to serve high-net-worth (“HNW”) and ultrahigh-net-worth (“UHNW”) clients. EBSHK Private offers a full suite of one-stop, highly personalized solutions and professional services to help clients attain their highest goals by preserving, managing, and growing their wealth. EBSHK Private’s distinct investment and financial service platform provides discerning clients with unique and exclusive services, as well as experiences that will open up new horizons for them and their families as they journey through life. A sub-brand of Everbright Sun Hung Kai Company Limited, EBSHK Private aims to build one of the best investment and wealth management teams to serve the HNW and UHNW client groups in the region. Everbright Sun Hung Kai Company Limited is a subsidiary of Everbright Securities Company Limited (SSE: 601788, HKEX: 6178) with Sun Hung Kai & Co. Limited (HKEX: 86) as its substantial shareholder.

Now an exciting opportunity has arisen for a high-calibre professional to join our dynamic team for a rewarding career:

Senior Vice President / Vice President, Business Development

Ref: SVPVP/BD/EBSHKP/IN

Responsibilities

- Assist the Head to oversee revenue generation
- Develop sales team, provide mentoring, coaching, motivating team members to achieve individual and team sales targets and conduct on-going systematic training programs to sales force
- Identify and lead new business opportunities
- Identify new potential business partners to enhance sales and service platform
- Assist to oversee the functioning of overseas operations and performance by actively involved in the overseas channel development
- Assist to implement best practice corporate governance and to ensure compliance with all enabling laws that govern the business
- Participate in any projects as assigned by the Head

Requirements

- Degree holder in Business Administration or related discipline
- Minimum 10 years’ relevant experience in financial institutes of which 5 years in managerial position in Sales Management, recruitment or training
- Holder of SFC license and CIB license
- Strong knowledge of wealth management and investment products
- Good project management, problem solving and analytical skills
- Good command of both written and spoken English and Chinese

We offer a competitive remuneration package to the right candidate. If you are interested in the post, please send your resume together with your **present and expected salaries** through online application by clicking the “QUICK APPLY” button.

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For more information about our company, please visit www.ebshk.com.

We are an equal opportunity employer and welcome applications from all qualified candidates. All applications will be treated in the strictest confidence. Personal data provided will be used for recruitment purposes only. The job applicant will assume all or any risks arising out of or in connection with the job application transmission process prior to our actual receipt of the same including but not limited to accidental or unauthorized loss or disclosure of personal information, to which we will not be responsible in any way.

Under the Personal Data (Privacy) Ordinance, you may request access to, and / or correction of your personal data in relation to your application. If you wish to do so, please email to hr@ebshk.com.