

At Everbright Sun Hung Kai, we serve with professional integrity. More than a claim, this describes the way we do business. A subsidiary of Everbright Securities Company Limited (SSE: 601788, HKEX: 6178), with Sun Hung Kai & Co Limited (HKEX: 86) as its substantial shareholder, Everbright Sun Hung Kai offers a full-fledged financial platform that provides excellent cross-border and world-class financial products, and superior solutions for our clients. As one of the leading financial institutions with a solid foundation and history of excellence since 1969, Everbright Sun Hung Kai operates four core businesses, Wealth Management and Brokerage, Corporate Finance and Capital Markets, Asset Management, and Investment and Financing, serving individual, corporate and institutional clients in Hong Kong, Macau, Mainland China and the U.K.

Our all rounded product and service suite, and our solid track record of delivering a steady return on equity while being committed to staff development, present enormous prospects for talents.

Now an exciting opportunity has arisen for a high-calibre professional to join our dynamic team for a rewarding career:

Associate / Senior Associate, Debt Capital Markets (Fixed Income Sales)

Ref: ASAFIS/DCM/IN

Responsibilities

- Maintain good relationships with existing clients, make recommendations relating to fixed income products, bond trading and market research services, etc.
- Establish a new institutional client list in China, Hong Kong and global markets
- Be an integral part of the sales execution team to entail price quote, trade executions, booking, etc.
- Prepare deal pitching including marketing materials, product presentations, etc.
- Participate in ad hoc project as assigned

Requirements

- Degree holder in Business Administration or related discipline
- 1 to 3 years' relevant experience in debt capital markets, bond markets, fixed income products, knowledge in credit analysis will be an advantage
- Holder of CFA qualification will be an advantage
- Strong client network in HK, China, with accounts in Taiwan/Europe/US markets will be an advantage
- Excellent communication skills and able to work under pressure
- Good knowledge of the financial market and product and familiar with Microsoft Office (knowledge in Bloomberg is a plus)
- Good command of both spoken and written English and Chinese, fluency in Putonghua is preferable

We offer a competitive remuneration package to the right candidate. If you are interested in the post, please send your resume together with your **present and expected salaries** through online application by clicking the "QUICK APPLY" button.

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For more information about our company, please visit www.ebshk.com.

We are an equal opportunity employer and welcome applications from all qualified candidates. All applications will be treated in the strictest confidence. Personal data provided will be used for recruitment purposes only. The job applicant will assume all or any risks arising out of or in connection with the job application transmission process prior to our actual receipt of the same including but not limited to accidental or unauthorized loss or disclosure of personal information, to which we will not be responsible in any way.

Under the Personal Data (Privacy) Ordinance, you may request access to, and / or correction of your personal data in relation to your application. If you wish to do so, please email to hr@ebshk.com.